



IET SYSTEMS

# CRITICAL INFRASTRUCTURE PERIMETER SECURITY & SECURITY SURVEILLANCE SOLUTIONS USA

**Company Capabilities Overview**

[ietsystems.com](http://ietsystems.com) | 800.984.8054



IET SYSTEMS

# OUR MISSION AND VISION

## Vision Statement

To find and develop innovative technology solutions that push the boundaries of perceived limits and exceed the capabilities of your average systems integrator.

## Mission Statement

To proactively find specialized jobs in niche markets with complex technologies that require a high level of integration (including both construction and electronic elements). We complete the jobs that exceed the capabilities of other companies in a cost effective, expedited manner.

## Culture Statement

We share in the adventure daring to carve our niche into the uncharted course of the unknown. We strive to be progressively better for employees, for customers, and for the company. We overcome obstacles with a competitive and passionate spirit.

**WE MAKE  
THINGS HAPPEN!**

**Always thinking;  
What are the possibilities**

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# OUR EXECUTIVE TEAM



**Don Gantt**, *President of IET Systems*

Don Gantt is the founder, owner, and President of IET Systems. Don has been involved in nearly every aspect of the security and communications business for over 35 years. He has had extensive experience in the design, construction, installation, operation, and maintenance of large communication and security projects for the Department of State, Department of Defense, military agencies, local and state agencies, and major national companies. He also owns other technology companies, including a cable TV company with offices and operations in Louisiana, Alabama, Florida, and Georgia. Along with those accomplishments Don has experience in the implementation, operation, and maintenance of large commercial communications networks and security systems for several major national companies and government agencies, including the Alabama State Port Authority, Mobile Police Department, BellSouth, Shell Oil, Georgia Pacific, IBM, Department of Justice, NASA and others.



**Tim Barnes**, *VP of Perimeter Security Solutions*

Tim Barnes is the Vice President of Perimeter Security Solutions. Tim has managed, designed, installed, and programmed various solutions for high-security projects since 2006. He takes pride in his work and strives to be the best in designing and consulting all high-security perimeter solutions specializing in crash rated products such as gates, wedge barriers, bollards, arms, beams, and fences. He also has extensive knowledge in designing commercial and industrial security systems that include surveillance cameras, access control, turnstiles, and Mass Notification Systems. He is certified in various solutions including Pelco, Milestone, Genetec, and Proximex, just to name a few. A few previous projects managed by Tim include the Alabama State Port Authority, a base camp project in Port au Prince, Haiti, Fulton Prison, Marine Base Quantico, VA, Federal Reserve Bank in El Paso, TX, and several FL national guard locations.



**Nick Dearman**, *VP of Industrial Solutions and Critical Infrastructure*

Nick Dearman came to IET Systems in 2006 with an impressive 10 years of high-voltage electrical experience. Since that time, Nick has held a unique trifecta qualification by having experience in high-voltage, low-voltage, and fiber optics! He is a certified tower climber and rescuer, COMTRAIN certified, certified Corner Fiber Broadband technician, and has extensive experience with using and deploying Genetec software and access control systems. In addition, Nick is well-versed in alternative power methods including solar power and wireless tower solutions. Nick's portfolio includes extensive experience designing, installing, and managing security integration projects. These projects include but are not limited to access control, gates, surveillance camera systems, turnstiles with canopies, guard shacks, and guard rail lights in commercial and industrial environments. His dedication, workmanship, loyalty, and valuable skill set make him a great asset to the company.

The experience Nick Dearman brings to IET Systems is impressive, but it is the drive behind Nick's customer relationships that sets him apart from the rest. Nick's 10 to 14-year-long relationships are standard with most of his customers. This keeps him as a point person for multi-industrial and petroleum sites across the Southeast. Nick's customers know that he is dependable, responsive, and extremely knowledgeable. With Nick on the IET Systems team, we are assured of keeping repeat business, repeat customers, and will continue to have long-standing business relationships.



**Perry Cowart**, *Chief Operating Officer, COO*

Perry Cowart is the Chief Operating Officer for IET Systems. He specializes in providing complex technology solutions for underdeveloped regions or remote areas that have experienced natural disasters. His business development projects have taken him to areas such as Argentina, Peru, Lima, Guyana, Venezuela, South Korea, South Africa, and Spain. Perry's experience working in the defense construction industry and in the commission and operations of Oil and Gas facilities worldwide, complements the expertise level of the IET Systems team. His knowledge, experience, and taut leadership, ensure projects are executed as expected from design, implementation, to final completion. His direct oversight and involvement with local and foreign governments, and regulatory agencies for the purpose of project approvals, permits, construction, and continued operations enables him to fully understand the exact needs and requirements of our international business sector. From mass notification systems, communication towers, security solutions, and industrial fiber infrastructure networks, Perry can offer the solution required. He has worked with clients that include Seadrill, ENSCO, Pacific Drilling, Subsea 7, BP, McDermott, Transocean, Noble Drilling, Atwood Oceanics, BAE Systems, Evoniks, Mitsubishi Poly, Shell Northrop Grumman, and Huntington Ingalls.



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# ABOUT IET SYSTEMS

IET Systems, Inc is an Alabama-based corporation specializing in the design and construction of perimeter security solutions for Military Bases, Port Facilities, Data Centers, Federal Reserve Banks, Prisons, Chemical Plants, Petroleum Facilities and other highly secured facilities nationwide. We help turn possibilities into reality with our extensive experience designing, installing, and maintaining crash-rated high-security perimeter fencing, barriers, bollards, turnstiles, turnstile canopies, entry systems, and gates.

In addition to perimeter security construction, our company also installs surveillance cameras, access control, under vehicle inspection systems, and intrusion systems, including underground and aerial fiber-optic cable networks. We handle every aspect of the project with company employees from start to finish, and we do not use subcontractors. We own most of our heavy construction equipment, including tractors, skid loaders, lifts, horizontal directional drilling equipment, hydro vacuum excavation equipment, concrete core drilling equipment, trenchers, trucks, trailers, and all associated equipment required for concrete construction, fence, and gate construction or underground fiber installation.

IET Systems has over 35 years of experience in full-service systems integration. Our leaders started out as technicians and remain technicians at heart. They fully understand the needs of the industry and have the design know-how to recommend customized solutions that uniquely fit the project requirements. IET Systems is driven to find and develop innovative technology solutions that push the boundaries of perceived limits. We have established vendor relationships with some of the best manufacturers in the industry including, Ameristar, RSSI, Tymetal, Gibraltar, HySecurity, Tilt-A-Way, Boone Edam, Axis, Avigilon, Aiphone, Bosch, Panasonic, Corning Fiber, Honeywell, Doorking, Lift Master, Linear, Altronix, Securitron, and many more.

IET Systems is a family-oriented company with a team of long-term, loyal and dedicated employees. We offer above-average pay rates and excellent benefits, including medical insurance, 401k, paid holidays, paid vacations, and other benefits to recruit and maintain the best team in the industry. Most of our management team has been with the company for 12 to 15 years. Many of our administrative personnel, field supervisors, and senior technicians have been with the company for over ten years. All of our management teams and field supervisors have extensive industry education and product-specific training. We are factory qualified and certified to service and maintain every piece of equipment we sell or install. We are proud to have assembled a team of highly talented and experienced professionals with years of experience implementing complex technology security solutions for a wide range of clients across the United States and for government agencies worldwide.



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# SECTORS

**Perimeter Security Solutions**

**International Infrastructure Solutions**

## **Industrial Solutions and Critical Infrastructure**

**The Perimeter Security Solutions division is led by Tim Barnes.** Tim is the Vice President of Perimeter Security Solutions. Tim has managed, designed, installed, and programmed various solutions for high-security projects since 2006. He is an expert in designing and consulting all high-security perimeter solutions. His team has experience in crash-rated high-security perimeter fencing, barriers, bollards, gates, wedge barriers, arms, beams, under vehicle inspection systems, intrusion systems, and ornamental fencing. They can design, construct, install, and integrate these solutions into a complex operating mechanism. His team is proud to know they are trusted by many companies that require a high level of security and seamless operation. Some of the Perimeter Security Solutions teams projects include Alabama State Port Authority, a base camp project in Port au Prince, Haiti, Fulton Prison, Marine Base Quantico, VA, Federal Reserve Bank in El Paso, TX, and several FL national guard locations.

**The Industrial Solutions and Critical Infrastructure division is led by Nick Dearman.** Nick is the Vice President of Industrial Solutions and Critical Infrastructure. Nick has held long term relationships with many industrial clients where his team focuses on the design, construction, installation, and maintenance of turnstiles, turnstile canopies, entry systems, and gates. This division also provides solutions for surveillance cameras, access control, underground and aerial fiber-optic cable networks, and mass notification and communication system solutions. They fully understand the needs of the industry and have the design know-how to recommend customized solutions that uniquely fit the project requirements. They have provided solutions for such companies as Milos Tea, Georgia Pacific locations across the Southeast, Enviva-Sampson, ANG Armory and Alabama Port Authority.

**The International Infrastructure Solutions division is led by Perry Cowart.** Perry is the Director of International Business Development. He brings a wealth of knowledge and partnerships from his extensive experience in the defense construction industry and in the commission and operations of Oil and Gas facilities worldwide. His team specializes in providing complex technology solutions for underdeveloped regions or remote areas that includes high-security solutions, communication infrastructure, and industrial fiber networks. Perry's direct oversight and involvement with local and foreign governments and regulatory agencies for the purpose of project approvals, permits, construction, and continued operations enables him to fully understand the exact needs and requirements of our international business sector. His business development projects have taken him to areas such as Argentina, Peru, Lima, Guyana, Venezuela, South Korea, South Africa, and Spain.



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# IET Systems Multi-Family

IET Systems is owned by Don Gantt, Jr who also owns two companies focused on the multi-family housing industry, OneLink USA and Busybee Apartment Automation. This relationship enables IET Systems to add a critical piece of design, installation, and service to the multi-family industry. With all three companies working together, our turn-key solution capabilities are expanded.

## How Our Companies Work Together

### IET SYSTEMS

IET Systems is the multi-family infrastructure design, construction, and installation team. We are experts in fiber optics networks, security, and access control. We handle the entire project from start to finish. We demo, dig trenches, pour concrete, and install fiber & smart devices directly into each apartment.

### OneLink USA

OneLink USA is the internet and TV service provider. We have a full customer service team with dedicated property service technicians to ensure residents stay consistently connected to all of their entertainment needs.

### Busybee APARTMENT AUTOMATION powered by: IET Security and Automation, Inc.

Busybee Apartment Automation offers centralized management of single and/or multiple properties through a user-friendly dashboard that sends alerts and notifications of important maintenance happenings. Keeping your team in the know, proactive, and efficiently streamlining staff workflows and logistics.

## Specializing In:



**Fiber Installation**

*Property Infrastructure and Fiber to Apartment Home*



**Access Control**



**Gates**



**Barrier Arms**



**Intercom Systems**



**Security Cameras**

## We Are Experts.

*Multi-Family Network Infrastructure Design and Installation*

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**IET SYSTEMS**

**IET Systems is a systems integration company based in Mobile, Alabama that specializes in High Security and Critical Infrastructure solutions for Educational Institutions, Military Bases, Airports, Port Facilities, Data Centers, Federal Reserve Banks, Prisons, Chemical Plants, and other highly secured facilities nationwide.**

**Our team of experts turn possibilities into reality with our extensive experience designing, installing, and maintaining complex technology solutions that require a high level of integration. We help turn possibilities into reality. Providing solutions that exceed others' capabilities.**

**IET Systems has vast experience in perimeter security solutions, mass notification and tower systems, access control, fiber infrastructure design and installation, and security surveillance solutions.**

**Our team can handle every aspect of projects from start to finish and beyond. We are a turnkey provider with over 35 years of experience. We are proud to have assembled a team of highly talented and experienced professionals with years of experience implementing complex technology security solutions for a wide range of clients across the United States and for government agencies worldwide.**

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# CUSTOMER RELATIONS & VENDOR RELATIONSHIPS

IET Systems has established vendor relationships with some of the best manufacturers in the industry including, Ameristar, RSSI, Tymetal, Gibraltar, HySecurity, Tilt-A-Way, Boone Edam, Axis, Avigilon, Aiphone, Bosch, Panasonic, Corning Fiber, Honeywell, Doorking, Lift Master, Linear, Altronix, Securitron, and many more.

AVIGILON



AMERISTAR  
ASSA ABLOY



WHELEN



BOONEDAM



LENEL S2



ALVARADO  
darmakaba Group

## TRUSTED BY SOME OF THE BEST



Georgia Power  
Southern Company







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# FOOD SUPPLY CHAIN SECURITY

## HOMELAND SECURITY PROJECT

LOCATION

**BESSEMER, AL**

INDUSTRY

**BEVERAGE MANUFACTURER**

PROJECT TYPE

**HYDRAULIC VERTICAL GATE SYSTEM**

Due to the increased possibility of terrorist attacks, homeland security required food and beverage manufactures and stadiums to increase their facility security. IET Systems was contracted to design and install a solution to secure the entrance to Milo's Tea which produces over 20,000 gallons of tea a day along with other products.





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# FULTON PRISON

LOCATION

**FULTON, MO**

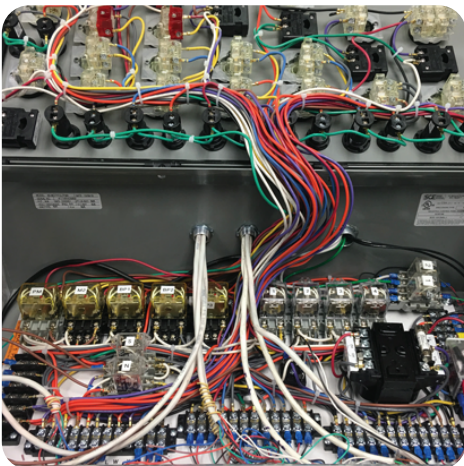
INDUSTRY

**STATE FACILITY**

PROJECT TYPE

**SECURITY PRISON GATE SYSTEM**

We upgraded an existing pedestrian entrance to a Tymetal Detention Center Pedestrian sally port gate system for access to the building. In addition, we did the same upgrade to the vehicle entrance using Tymetal High Security Vehicle hanging gates in a sally port vehicle inspection containment area. Both installations required unique coordinating to maintain a "No Gap" policy in the outer perimeter fencing. Each installation required a two phase approach leaving a partial installation of the existing equipment and installing temporary security measures. Once one phase was completed we could then remove the remaining existing gates to complete the project.





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# INDUSTRIAL TURNSTILES WITH SECURITY SURVEILLANCE SOLUTIONS

LOCATION

**GEORGIA PACIFIC LOCATIONS  
ACROSS THE SOUTHEAST**

INDUSTRY

**MANUFACTURER**

PROJECT TYPE

**EMPLOYEE TURNSTILES**

We have installed a number of employee turnstiles for Georgia Pacific locations across the Southeast. Most consisted of demo work that included removing existing fencing, ground preparation, full layout and design, and underground infrastructure for communications and power. IET Systems handled the whole process from start to finish to include new concrete foundations. Our turnstile installations were outfitted with HID card readers for access over entry, cameras for additional security support, and new fencing (where needed) to close gapping between turnstiles and existing fencing.





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# BALLISTIC DEFLECTION GATES

LOCATION  
**VARIOUS**

INDUSTRY  
**CRITICAL INFRASTRUCTURE**

PROJECT TYPE  
**FENCING AND GATES**

IET Systems designed and fabricated custom louvered, bullet resistant gates to protect highly restricted access data centers. These projects require unique handling, special permits, and a lot of coordination due to the massive size of the gates. From obtaining wide load permits, hoisting gates in place with cranes, to a professional, secured, bullet resistant operational gate; IET Systems handled it all.





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# SOLAR POWERED WIRELESS REMOTE SURVEILLANCE SYSTEMS

LOCATION

**VARIOUS**

INDUSTRY

**OIL FIELD**

PROJECT TYPE

**COMMUNICATION TOWER  
WITH SOLAR PANELS**

This customer needed a security surveillance system without access to power. IET Systems' solution consisted of a tower with solar panels and wireless access points to provide power and communication to a combination of fixed cameras and point-to-point cameras.





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# HIGH SECURITY FACILITIES

LOCATION

**UNDISCLOSED**

INDUSTRY

**CRITICAL INFRASTRUCTURE**

PROJECT TYPE

**ACCESS SECURITY**

IET Systems' solution encompassed installing a heavily secured entrance/exit way that included access control, wedge barriers, slide gates, arm barriers, traffic directional lights, and bollards. We also installed crash-rated fencing alongwith ornamental fencing that contained a couple of man gates.





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# QUANTICO MARINE BASE

LOCATION

**QUANTICO**

INDUSTRY

**MILITARY**

PROJECT TYPE

**CRASH-RATED BARRIERS**

IET Systems' solution was to install final denial barriers that included five electric RSSI wedge barriers and 16 fixed DS22 crash-rated bollards. Our installation of dead-man crash-rated swing gates and surveillance security cameras impressed the base security manager over Quantico's Access control points so much that he requested us to assist in replacing and installing other perimeter solutions at other entrances. We stand proud knowing we secured Marine Base Quantico.





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# FEDERAL RESERVE BANK

LOCATION

**UNDISCLOSED**

INDUSTRY

**FEDERAL GOVERNMENT**

PROJECT TYPE

**ACCESS SECURITY**

IET Systems offered a complete turn-key solution that included Under Vehicle Inspections System (UVIS), Bollards, Barrier Arms, Access Control, and Wedges. All systems were then integrated into a large, complex control system where all equipment performed in a sequence of operational events. In this project, we installed eleven Ameristar Titan M50 Hydraulic Bollards for extra security for the Federal Reserve Bank.







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# ALABAMA PORT AUTHORITY

LOCATION

**ALABAMA**

INDUSTRY

**CRITICAL INFRASTRUCTURE**

PROJECT TYPE

**TOWER**

IET Systems' team was able to design and install a self-healing ring using a microwave radio network tower system to connect all seven port facilities back to the main command center. In addition, perimeter security fencing and security surveillance cameras was installed. Protecting our ports was a special project for the team and made us proud to add extra protection and communication for our hometown.



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# AUTOMATED METER READING TOWER PROJECT

LOCATION

TAVARES, FL

INDUSTRY

LOCAL GOVERNMENT

PROJECT TYPE

TOWER

IET Systems' solution included installing self-supporting 50' towers with lightning protection and base with access points that could read water meters. Creating an automated solution for water meter reading. We provided the base foundation and drawings that enabled The City of Tavares to have a turnkey solution with one company.



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# TRAIN GATES AND BARRIER ARMS

LOCATION

**VARIOUS**

INDUSTRY

**CRITICAL INFRASTRUCTURE**

PROJECT TYPE

**ACCESS CONTROL**

IET Systems has been contracted to design and install a variety of train gates and barrier arm systems. Our experts have designed solutions including vertical pivot gates over railroad tracks complete with traffic lights, slide gates, chain link fencing, turnstiles, and access control. We offer a wide range of gate operator systems and barrier arms to control traffic for unwanted access. Our barrier arm solutions can be controlled through card access, manually from a guard booth, or remotely.





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# IET SYSTEMS IS

One of the most experienced full-service security and communication system integrators.

Uniquely qualified to design, install and maintain all types of security and warning systems including perimeter security, access control, and mass notification systems.

Experts in communication infrastructure including network and fiber optic cabling and the latest industrial-grade wireless solutions.

Known to tackle jobs that exceed the capabilities of other systems integrators in a cost-effective, expedited manner.

A recognized leader in full-service systems integration.

Our team of experts provides our clients with over 35 years of unparalleled knowledge, experience, and support, keeping their operations running smoothly, efficiently, and most importantly, safe and secure.



100%

Military Trusted



90%

Referral Rate



95%

Turnkey Solutions



35+

Years of Experience

